

**SILVER BEACH IMPROVEMENT ASSOCIATION
SUMMER MEMBERS MEETING
August 28, 2021 -- 10:00 am -- Tennis Courts**

Minutes of the board meeting of the Silver Beach Improvement Association (SBIA), North Falmouth, MA held on August 28, 2021, at 10:00 am. The agenda was posted on the SBIA website and NSB Tennis Courts. Per the SBIA Bylaws, a membership quorum was present.

Board Attendance

Present: Ron Fernandes, John Maxwell, Beth Tuleja, Michael Halloran, Carolyn Halloran, Rich McCarthy, Kelly Strain, David O’Keefe, Andy Doherty, Elaine Beckett, and Peter Leddy

Absent: Penny Fleming, Beth Murphy, Allison Hutchins, Peter Lind, Jim Simmons, and Sarah Maxwell

MEETING BROUGHT TO ORDER BY TREASURER RON FERNANDES AT 10:05 AM

2022 Board Nominations – Lloyd Beckett, Nomination Committee Chair

- Lloyd noted that there were three members who volunteered for board positions and SBIA needs more members to volunteer in the future.
- Lloyd nominated the board and read the 2022 slate:

Board Officers	Board of Directors
President – Penny Fleming	Carolyn O’Connor Halloran
Vice President – Beth Murphy	Peter Lind
Secretary – Casey Quirk	Peter Leddy
Treasurer – Ron Fernandes	Rich McCarthy
Financial Secretary – Beth Tuleja	Karen Kullen
	Ray Lofstrom
President, ex-officio – Michael Halloran	
Historian – Beth Tuleja	
Committee Chairs	
Activities & Events – Kelly Strain/Sarah Maxwell	Grounds & Harbour – Andy Doherty
Advisory – VACANT	JW NSB Store – Elaine Beckett
Beach - VACANT	Membership/Volunteers – Rich McCarthy
Finance – Michael Halloran	Movies – Beth Murphy

- ✓ Board Slate passed unanimously on a voice vote.
- Lloyd presented a motion for the vacant committee chair positions:

“Due to the vacancies in the above list, I move that the board be empowered to vote and accept qualified volunteers onto the board as people come forward before the Winter 2022 meeting”

- ✓ Motion passed unanimously on a voice vote

Reading of Meeting Minutes Dated May 29, 2021 – Ron Fernandes

- Ron moves to waive the reading of the minutes as they can be read on the NSB website.
- ✓ Motion passed unanimously on a voice vote

President’s Report - Ron Fernandes

- Ron noted that Penny would like to highlight the increased communication from the board to members via email
- Ron reviewed the number police reports for the New Silver Beach area from this summer
- Ron noted the project that is being led by Beth Murphy which is working with the Town of Falmouth's Traffic Advisory Committee and Police Traffic Liaison on NSB traffic concerns.
- Started collecting and filing SBIA business and historical records into an electronic record-keeping system for better access to Board records.

Treasurer’s Report – Ron Fernandes

- The two most significant revenue sources for our budget ... **membership** and **store**
- Membership budget for 2021 was 425 members. Actual was 487.
- Because of this, association brought in \$14,000 more than budgeted
- **Extra funds were used to pay off the loan on the tennis court...** paid off in four years when it was budgeted for ten years.
- \$33-34,000 cash balance by end of year which is an increase even with loan payment (*see attached 2021 Profit/Loss Statement*).

Historian Report – Beth Tuleja

- 100-year anniversary book will be posted online for others to read and

view in the coming year

- Call for pictures, documents, history of the family homes to be sent to Beth Tuleja for the upcoming 125th anniversary celebration

Activities & Event Committee Report – Peter Leddy

- Peter gave a summary of 2021 Summer Activities and Events:
 - Acknowledgement of volunteers and committee
 - Acknowledgement to Penny for managing communication
 - Tennis -- 60 kids! ... numbers were high this summer
 - Kids' Bingo -- 5-6 bingo events ... 50 kids per event
 - Kids' Korner (arts and crafts)
 - Fishing and crabbing tournaments
 - NSB's Got Talent ... 11 participants
 - Sunday softball
 - Illumination night
 - Golf ... 28 participants which was the largest number ever
 - Cornhole tournament
 - Pickleball ... 52 players!
 - NSB Gets Fit!

Beach Committee Report – Sarah Maxwell

- Sarah wrote a summary of the work from the beach committee, which was read by John Maxwell:

“I'd like to first thank our committee members, Carolyn Halloran and Allison Hutchins and our lifeguards, Carolyn, Emma, Lauren, Alyssa, Hannah, Cat and Sean. The lifeguards did a great job with swim lessons for 88 children and keeping the beach safe. The addition of water aerobics this summer was well attended and was a huge hit. Also, a big thank you to the grounds committee for coordinating the beach clean-up, which made a big difference. On another note, for the first time since I can remember we had some vandalism on the beach. We had three signs stolen and two red swim rescue buoys. We also had vandalism on the lifeguard stand. The guards made procedural changes to store items that were normally kept in the brown bins at the ends of each beach and were moved to the shed. We will have to replace the red floats for next summer.”

Grounds & Harbor Committee Report – Andy Doherty

- Beach cleanup was done every other week this summer, so 4-5 times. The board will investigate cleaning weekly for next summer.
- Silver Beach Ave. lifeguard stand returned to its original location with much work with the town by Penny, Peter Lind and Andy
- Kayak racks used well but there are still boats still on the dunes... conservation does NOT want any boats on the dunes
- Dinghy racks will be going into the far corner of the harbor in next year or two
- Vandalism... ten signs either vandalized or stolen.
- Court looks good... reminder to not wear black soled shoes
- (Question from member) Why do we not use security cameras? Andy responded that the board can discuss this at the winter meeting.
- (Comment from member) Speeding continues to be a problem... younger children, stopping at stop signs. Police our own families into driving slowly and safely on our roads

JW NSB Store Committee Report – Elaine Beckett

- The store did \$23,439 in sales this summer a new record amount for the store
- Events... Fourth of July Sidewalk Sale, August Tent Sale, Illumination Night Sale
- Achieved the goal of selling almost all of our 2021 inventory
- Already planning for 2022 items and even more products to be added for anniversary coming up in 2023

Membership/Volunteers Report – Rich McCarthy

- This summer the association recorded 487 members compared to last year's total of 500.
- Many members help to pay for our summer programming.
- Electronic volunteer sign-up was implemented through the NSB website.

Unfinished Business – Ron Fernandes

- None

New Business – Ron Fernandes

- Ron noted that the association bylaws need continual updating and that

the board will be working for a full review and vote during the summer of 2022.

- Committees to write up procedures to help expedite planning.
- Develop scope for Advisory, Communications and Store committees to be added into bylaws.

Open Forum for Members to Comment

- Lloyd Beckett talked openly about our rules and how they are affected by Massachusetts and local laws.
- Bill Dynan thanked the Board for taking care of the abandoned house on Arlington Street.
- A member asked about the “baby beach”. Ron responded to the member that the beach is a family-owned property where we negotiate permission for the beach rights annually. Rules for this beach can be accessed on the SBIA website.

Closing Comments – Ron Fernandes

- A special thanks to our Board Members who are stepping down from the board next year
- Welcome to the new Board Members and thank you for stepping up
- Thanks to our Membership for their support

Motion for Adjournment. Approved. 10:45am

SBIA		
Profit and Loss Comparison		
2021 Budget and 2021 Projected		
	2021	2021
	Budget	Projection 8/27/21
Revenue		
4090 Membership Dues	89,960.00	104,455.00
4170 NSBIA Store	15,000.00	23,439.00
4172 Kayak Fees	2,000.00	2,025.00
4030 Contributions Income	0.00	200.00
Total 4180 Association Functions	\$ 4,215.00	\$ 1,863.00
Total Revenue	\$ 111,175.00	\$ 131,982.00
Expenses		
6140 NSBIA Store purchases	9,000.00	14,064.00
Total Lifeguard Salary & Taxes	\$ 30,745.00	\$ 31,787.00
Total Beach Expenses	\$ 15,425.00	\$ 11,266.00
Total 6300 Repairs and Maintenance	\$ 7,450.00	\$ 6,550.00
6350 Equipment purchases	2,000.00	5,500.00
Total 6180 Insurance	\$ 13,950.00	\$ 13,975.00
5010 Real Estate Taxes	2,550.00	2,550.00
5011 Mooring Fee	100.00	150.00
Total 6549 Membership Costs	\$ 1,290.00	\$ 1,263.00
Total 6270 Professional Fees	\$ 1,500.00	\$ 775.00
6120 Bank Service Charges	2,025.00	2,550.00
6670 Program Expense	0.00	0.00
Total 6670 Function Expense	\$ 5,440.00	\$ 5,102.00
6770 Supplies	900.00	900.00
6230 Licenses and Permits	0.00	270.00
6250 Donations	600.00	600.00
6360/70 Meals & Entertainment	0.00	0.00
6400 Gas and Electric	100.00	100.00
Interest Expense	560.00	559.00
6240 Miscellaneous	2,560.00	2,800.00
Total Expenses	\$ 96,195.00	\$ 100,761.00
Operating Income	\$ 14,980.00	\$ 31,221.00
Principal Paid on Courts Loan	12,500.00	24,000.00
Net Income	\$ 2,480.00	\$ 7,221.00